

PRESENT STATUS

Research Fellow, Institute for Agricultural Policy Bonn, Germany

WORK EXPERIENCE

2001 – ongoing Institute for Agricultural Policy, University of Bonn Bonn, Germany
Research fellow

- DFG Project on Resilience of Social-Ecological Systems (Kenya, South Africa)
- Coordinator with the interdisciplinary IMPETUS water project (Benin, Morocco)
- Development of the 'World Agricultural Trade Simulation Model' (WATSIM)

2002 – 2004 German Advisory Group for Economic Reform Kiev, Ukraine
(TRANSFORM-project funded by the German KfW Bank, Frankfurt)
Economic Advisor (medium-term)

- Agricultural and fiscal policy advice to the Ukrainian Government and Parliament (drafting of policy papers, regular meetings on ministerial level)
- Co-operation with the Institute for Economic Research (IER), Kiev
- Training of agricultural department staff of IER in agricultural sector modeling

2002 – 2005 EuroCARE Bonn Bonn, Germany
Partner

- Evaluation of the Common Market Organisation for pigs, poultry and eggs
- Study on EU sugar market reform options on behalf of the EU Commission
- Study on long-term projections for European Agriculture on behalf of the European Environmental Agency

2000 – 2002 EU-TACIS project FDRUS9902 (on behalf of GFA Terra Systems) Rostov on Don, Russia
Short-term expert (five missions) on farm analysis and planning

- Re-training of farm advisors in farm budgeting and business planning
- Adaptation of a farm analysis spreadsheet application, translation into Russian
- Establishment of a farm accountancy and data network

2000 – 2001 GFA Terra Systems Hamburg and Bonn, Germany
Consultant

- Planning and Management of EU Twinning projects (Lithuania, Estonia)
- Drafting of prequalifications for tenders and project proposals
- Evaluation of TRANSFORM-projects on behalf of the German Ministry of Consumer Protection and Agriculture

1997 – 2000 Center for Development Research (ZEF) Bonn, Germany
Research Associate

- Managerial and research functions as a team member of the ZEF project "Regional Disintegration of the Russian Food Economy" (funded by the VW-Foundation)
- Dissertation on the impact of regional agricultural policies on interregional trade in food commodities in Russia

1987 – 1991 Various family and state farm enterprises Germany
Farmer

- Experience on farms with diversified production and substantial direct marketing
- Work with physically and mentally handicapped people

EDUCATION

2000 **Faculty of Agriculture, University of Bonn** Bonn, Germany
PhD in Agricultural Economics

1996 **Faculty of Agriculture, University of Kiel** Kiel, Germany
Diploma Degree in Agriculture

1990 **Rhineland Chamber of Agriculture, Germany** Düsseldorf, Germany
Farmer (after two years vocational training, German Dual System)

OTHER SKILLS

Languages German (native), English (fluent: written/oral), Russian (working knowledge), French (basic)

Computer GAMS (programming software for economic modelling), SPSS (statistics software), MS Office

PUBLICATIONS

- Gaiser T., Judex M., Hiepe C., Kuhn A. (2010): Regional simulation of maize production in tropical savanna fallow systems as affected by fallow availability. *Agricultural Systems* 103(9):656-665
- Kuhn A., Gaiser T., Gandonou E. (2010): Simulating the effects of tax exemptions on fertiliser use in Benin by linking biophysical and economic models. *Agricultural Systems* 103(8):509-520
- Heidecke, C., Kuhn, A., Klose, S. (2008): Water pricing options for the Middle Drâa River Basin in Morocco. *African Journal of Agricultural Economics* 2 (2), 170-187
- Heidecke, C., Kuhn, A. (2007): Considering salinity effects on crop yields in hydro-economic modelling- the case of a semi-arid river basin in Morocco. In: *Water Resources Management IV*. Edit. Brebbia, C.A., Kungolos, A.G. 978-1-84564-074-3 Wessex Institute of Technology Press
- Heidecke, C., Kuhn, A. (2006): Calculating Feasible Charges for Irrigation Water in the Drâa Valley in Southern Morocco. In: *Journal of Agriculture and Marine Science*
- Kuhn, A., Gruber, I. (2006): *The Impact of Increasing Land Scarcity on Food Production in Benin*. Conference 'Economics of Poverty Environment and Natural Resource Use', ENR, Wageningen.
- Arnim Kuhn, Tanja Schmidt, Claudia Heidecke (2005): *Economic Aspects of Water Management in the Drâa Region (Southeast Morocco)*. Deutscher Tropentag 2005: The Global Food and Product Chain - Dynamics, Innovations, Conflicts, Strategies University of Hohenheim, Stuttgart, October 11 - 13.
- Ina Gruber, Torbjörn Jansson, Arnim Kuhn (2005): *Projecting Benin's Food Gap for 2025*. Deutscher Tropentag 2005: The Global Food and Product Chain - Dynamics, Innovations, Conflicts, Strategies University of Hohenheim, Stuttgart, October 11 - 13.
- Kuhn, A. (2005): A CGE Analysis of Trade Costs in the Russian Agro-Food Sector. *Agricultural Economics* 33, 79-90.
- Kuhn, A. and O. Nivjevskiy (2005): *An Ex-Ante Analysis of a Minimum Price System for Ukraine*. IER Working Paper No. 31, Kiev, March 2005
- Kuhn, A. and O. Nivjevskiy (2005): *Evaluating the Ukrainian Oilseed Export Tax*. IER Working Paper No. 29, Kiev, February 2005
- Kuhn, A. (2004): RASMU: *Regional Agricultural Sector Model for Ukraine*. IER Working Paper No. 27, Kiev, November 2004.
- Cramon-Taubadel, S. von, Demyanenko, S., Kuhn, A. [Eds.] (2004): *Ukrainian Agriculture - Crisis and Recovery*. Aachen: Shaker, 198 pages
- German Advisory Group on Economic Reforms (2004): *Towards Higher Standards of Living - An Economic Agenda for Ukraine*. Institute for Economic Research and Policy Consulting, Kiev, 93 pages
- Kuhn, A. (2003): *From World Market to Trade Flow Modelling – the Re-Designed WATSIM Model*. WATSIM AMPS – Applying and Maintaining the Policy Simulation Version of the World Agricultural Trade Simulation Model: Final Report. Institute for Agricultural Policy, University of Bonn.
- Witzke, H.P. and Kuhn, A. (2003): *Assessing Reform Options for the Sugar Common Market Organisation – Quantitative Analyses with Interlinked Models*. Schriften der GeWiSoLa e.V., Bd. 39, pp. 107-115
- Kuhn, A. and Wehrheim, P. (2002), *Agricultural Trade Diversion due to EU Eastern Enlargement - A Quantitative Analysis Based on a Partial Equilibrium World Trade Model (WATSIM)*. Schriften der Gesellschaft für Wirtschafts- und Sozialwissenschaften des Landbaues e.V., Band 39
- Kuhn, A. (2001), Handelskosten und regionale (Des-)Integration: Russlands Agrarmärkte in der Transformation. (*Trade Costs and Regional (Dis-)Integration: Russia Agri-food Markets in Transition*) Dissertation, Landwirtschaftliche Fakultät, Universität Bonn.
- Kuhn, A., and Wehrheim, P. (2000), *Economy-wide Modeling of Russia's Agro-food Sector: Two Computable General Equilibrium Models*. Poster Presentation at the IAAE 24th International Conference of Agricultural Economists, Berlin, Germany
- Kuhn, A. (2000), *Regional (Dis-)Integration of Russia's Agro-food Markets*. in: Wehrheim, P., E. V. Serova, K. Froberg, and J. von Braun (eds.), *Russia's Agro-food Sector: Towards Truly Functioning Markets*. Kluwer Academic Publishers.
- Kuhn, A. and Wehrheim, P. (1999), Klassifizierung russischer Regionen unter besonderer Berücksichtigung der Agrar- und Ernährungswirtschaft. (*Classification of Russian Regions with special regard to the Agri-Food sector*) in: *Europa Regional* 7 (2), S. 2-9.